

for **THE RECORD**

YOUR Trade Magazine... published by the National Tooling and Machining Association

INNOVATE. ELEVATE. RESONATE.

SHOW 'EM WHAT YOU'VE GOT: MFG MONTH 2025.

ALSO INSIDE:

DID YOU HANG YOUR FLAG?
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ENGAGE 2025
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AND SO MUCH MORE...

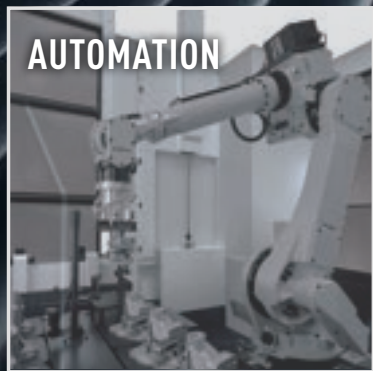
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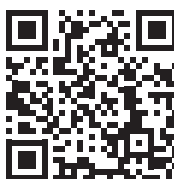
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SEND US YOUR STORY

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UPCOMING NTMA EVENTS



OCTOBER 7 - 10, 2025
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FROM ROGER

a message from the president

As we fly through another year, we find ourselves at that time of the year when the nation recognizes our industry: Manufacturing Day.

As a girl dad, I've learned that birthdays aren't just a day — they're a week, sometimes even a month. My daughters always wanted to celebrate for as long as possible. Manufacturing Day has started to feel the same way. It's no longer just a single day — it's a weeklong, even monthlong celebration of the industry that powers our economy and supports our families.

If extended birthday celebrations were good for my daughters, why not apply that same energy to an industry that contributes to our well-being — locally, nationally and globally? The reality is people outside our industry know little, think little, reason little as to where all their products come from other than a store. They rarely consider that someone had to design the product, source the raw materials, manufacture the parts and ship them to the store. To many, it's just something on a shelf.

Let me be clear, I do not mean to

criticize them or even make fun of them; rather I contend it is our responsibility to educate the buying public, as well as our politicians. The reality is that without manufacturers and manufacturing the store shelves would be bare. Obviously we take pride year round in what we do, but we spend very little time educating others about the importance of what we do and the opportunities within the industry we serve. Add offshoring to the mix, and many of us were forced to focus on protecting what remained — especially the critical products still here at home.

So what was is the effect of such a mentality? Manufacturers continue to produce our nation's goods while gaining little recognition that we produce those goods and our jobs are essential to the American public and economy. Additionally, there is no compelling draw for people to enter our industry — not because they dislike the industry — but because they don't know it exists.

I hate to give credit to the pandemic, but it was a worldwide disruption that

broke the ignorance model and exposed what was truly going on in our world and in our own country. Finally, it exposed political leaders' economic schemes, the error of the "college-for-all" narrative and the reality that many products were no longer made in the United States. In fact, it showed that many products had been offshored to national adversaries of the U.S. We let the clamoring for low cost products drive us to no products. Just look at the rise of dollar stores on every corner. Is that really the low cost outcome we want?

As I try to tone down my rant, I still contend that the responsibility is ours to promote manufacturing, educate the public about the role we play and tout the many employment opportunities for all within our industry. Manufacturing is a wealth of opportunity. It is a wealth of inventions and of life-changing contributions to society. Manufacturing meets the needs of people and changes the world around us.

Whether you celebrate a day, week or month, make sure you do something

to recognize the manufacturing industry in October. Local, regional and national manufacturing associations will be joining together to recognize and introduce our industry across our communities, states and country.

Let me encourage you — regardless of your company's current business conditions — do get involved. Don't let challenges justify sitting out. Open your doors to local schools, parents, teachers or community groups. At the very least, invite your employees' families to see what Mom or Dad does, check out the equipment and learn about the parts you make and where they're used. Wouldn't it be great if the result was new people on a waiting list to come to work in your company?

This year, Manufacturing Day falls on Friday, Oct. 3. But feel free to celebrate all week — or all month. Just like my

daughters' birthdays, sometimes it's more fun to stretch the celebration. So go for it. Let's honor the industry we serve with pride and commitment. If you are wondering what to do, reach out to NTMA for ideas and connections.

As I always say, there is strength in numbers, and look no further than all of us joining together to recognize and support our industry as we Manufacture America's Future.

Roger Atkins, President, NTMA

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GENERAL MACHINE, INC.

St. Louis Chapter

General Machine is a machining and fabrication shop located in Freeburg, Illinois, about 30 minutes outside of St. Louis. Founded in 1975 as a small equipment repair shop, the company grew from its humble roots into a diversified job shop manufacturer. In 2025, the company was acquired by Billy Banks. Backed by an equity group, he brings a background in entrepreneurship and a passion for modernizing legacy industrial businesses. General Machine specializes in low-to mid-volume parts, prototypes and complex weldments for equipment manufacturers in the energy, construction, material handling and heavy machinery sectors. With a mix of CNC and large manual mills and lathes, the shop is built for flexibility. It's the kind of place where a one-off problem part gets solved before the big guys can finish a quote. Known for its creativity, quality and willingness to "figure it out," the team at General Machine has earned a loyal customer base without being ISO-certified — though that may be changing. The company is currently investing in updated equipment, process improvements and next-generation talent to scale its impact while staying scrappy and service-driven. With a growing team, General Machine is excited to join the NTMA community, connect with other shops and continue building a business that takes pride in being a rock solid partner for its customers, employees and community.

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St. Louis Chapter

Based in Farmington, Missouri, Primex Precision is an independent machine shop specializing in short-run production and rapid prototyping. We're built to serve customers who need consistent, high-quality results on small, thin or intricate parts — the kind of work where attention to detail and careful process control matter just as much as cycle time. Whether it's a critical one-off or a tight tolerance batch, we approach each job with a commitment to quality, responsiveness and continuous improvement. We partner with engineering teams, product developers and manufacturers looking for a reliable source for limited-quantity precision components. We're well suited to support industries like medical devices, instrumentation, robotics, electronics and aerospace — all of which often demand tight tolerances, lightweight materials and responsive communication. While we thrive in the complexity and pace of low-volume work, we welcome opportunities across a wide range of part types and production scenarios. At Primex Precision, we view ourselves as a partner in our customers' success — not just a vendor. We take pride in combining modern equipment with disciplined process management to deliver repeatable results, job after job. As part of the NTMA community, we're excited to connect with others who value craftsmanship, adaptability and the continued strength of American manufacturing.

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story.*

Our editorial staff is currently scheduling member companies for our regular features:

**WHO WE ARE &
WE MADE THAT.**

If you think your business would be a good fit, please email:

editor@ntma.org

SUCCESSION: WRAPPING IT ALL UP



If you followed our series on business succession or exit planning — you're good to go! But if you missed any articles or want a quick recap, here are highlights of the seven steps featured in our series.

1. Commit to a timeline: We don't live forever. With no plan for your business, someone else deals with the mess left behind. It's never too early to discuss exit planning. The process makes your business stronger, more profitable and better positioned to sell or transition.

transition.

2. Know the value of your business: Most business owners expect nearly 70% of their retirement to be funded by the sale or transition of their business — so you **MUST** know the value of your business to be sure proceeds can realistically provide the income you'll need.

3. Perform a retirement needs analysis: Determine how much money you'll need for retirement and identify your income sources, including investments, Social Security and funds from selling your business.

4. Choose your preferred succession path: Decide on the exit strategy that's best for you, whether a transfer to insiders, selling to a third party or becoming an investor/owner. You may also consider an Employee Stock Ownership Plan (ESOP) for legacy and tax planning benefits, thus creating a wealth-building opportunity for your employees.

5. Identify gaps in your business value and retirement income: If your income sources (including proceeds from the sale or transition of your business) can't cover your retirement income needs, you have a "value gap." Using ValuCompass, we identify your current enterprise value, its potential value and any value gap — plus market and operational drivers for growth.

6. Align your business assets with your exit and succession objectives: When your path forward is clear, it's time to reposition retirement plan assets to preserve capital and produce income — while understanding tax implications for the exit scenario you choose.

7. Analyze the health of your business: Benchmark your financial performance relative to others in your industry but be radically objective about non-financial elements — as they will certainly determine how attractive your business is to a potential buyer and the corresponding purchase offers you may receive.

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ADVOCACY: REVISED RECIPROCAL TARIFF TAKE EFFECT



On August 7, 2025, the United States implemented its updated set of reciprocal tariff rates, leaving all countries except Canada and Mexico facing at least a 10% tariff on virtually all imports. Non-USMCA conforming imports (goods not substantially transformed in North America) from Canada are subject to a 35% tariff, with non-conforming imports from Mexico remaining at 25% through October.

The final rates caught several countries off guard, including Switzerland, which received among the highest rates at 39%. Japan and South Korea received 15% tariffs.

The European Union negotiated an all-in rate of 15% to include any General Duty rate with the reciprocal action. As of this writing, this is the only instance where the country-specific tariffs are incorporated into the General Duty rates and not in addition. Currently, duty rates, which typically range from 2-5%, are added to the reciprocal tariffs now in effect.

Absent from any of the agreements is a definitive path forward on the Section 232 50% tariffs on steel, aluminum and copper, which apply to all countries regardless of USMCA status. The U.S.-EU announcement included key commitments, stating that the two are "joining forces to protect the steel, aluminum and copper sectors from unfair and distortive competition. Global overcapacity threatens EU and U.S. industry alike. Together, the EU and the U.S. will establish tariff rate quotas for EU exports at historic levels, cutting the current 50% tariff, while jointly ensuring fair global competition."

The reference to tariff rate quotas (TRQs) is significant and appears to differ from the Biden administration approach of zero tariffs until the quota is reached. Officials are discussing a two-tiered tariff system with a lower rate, possibly at 25% for steel, aluminum and copper imports up to the quota limit, followed by a return to the 50% rate.

REVENUE: DO YOU KNOW YOUR NUMBERS?



I work with many savvy business founders, family business leaders and professional business investors. They all have a good, intuitive and data-driven grasp of their financial and operational numbers: current ratio, gross margin, receivables days outstanding, inventory turns, output/shift, etc.

But there's one set of numbers that nearly all miss: "sales math."

Sales math is the simple set of approximate calculations that break a revenue target into the steps required to achieve it. For instance, if a sales rep has a \$1 million target for new customer business, an average deal size of \$25,000 (need 40 deals), a close rate of 30% (need 130 qualified opportunities), a discovery meeting/qualified opportunity conversion rate of 50% (260 discovery meetings), and a prospecting hit rate of 10% (2,600 prospecting "sequences"), we now know roughly what that rep must do every week to hit their number.

Assuming 50 work weeks, success requires 52 new prospecting sequences launched, six discovery meetings and three qualified opportunities created. We may have some adjustments (qualified web leads, trade shows, referrals) but this gets us close.

We gain two important insights: first, what the grind entails to hit our number (and early warning if we're off course) and second, clear areas for training and coaching focus (to improve key conversion rates). Improved technique and minor incremental improvements in each phase cascade upward in improved results.

Here's a critical point: "Quotes" aren't part of this. Don't track quotes. You'll get more of them, with all the work they entail, and no material revenue impact. Focus on discovery meetings as your leading indicator.



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Ed Marsh helps B2B industrial companies grow revenue by improving strategy, marketing, sales and technology. He's a veteran, independent board director and has run industrial companies. He can be reached at: www.EdMarshConsulting.com

MANUFACTURING MONTH IS A TEAM SPORT:

Plan an Event That Wins

ELLEN FELDMAN ORNATO, CO-FOUNDER AND PARTNER, THE BOLDER COMPANY



October's Manufacturing Month is a prime opportunity to recognize your team, reinforce your culture and build pride in your shop. A well-planned employee event can boost morale, strengthen relationships and remind your people that they matter — not just as workers, but as contributors to a shared mission.

Too often, events miss the mark because they're rushed, reflect a "have to" versus "want to" or focus only on leadership's goals.

Want to create something that truly resonates with your team? Here are four keys to planning a successful Manufacturing Month employee event for your company or organization:

1. SOLICIT IDEAS BEFORE YOU PLAN

One of the best ways to ensure your event is a hit? Ask people what they want before you book the food truck or print flyers. Create a short survey or hold quick huddles to gather input. Even better: form a small planning team with representatives from different departments and shifts. When people are part of the planning, they're more likely to show up, participate and spread the buzz.

2. FOCUS ON WHAT MATTERS TO THEM

Sure, company goals are important— but your team wants to be seen and valued for who they are. Ask yourself: What would make your people feel appreciated, excited or just plain happy? Maybe it's a fun competition, a catered meal or recognizing milestone anniversaries. Tap into what motivates your team beyond the job description. When you center their interests, you create connection and loyalty.

EMPLOYEE EVENTS THAT STICK!

SOLICIT IDEAS

Ask people what they want **BEFORE** you book the food truck or print flyers

ENGAGE PEOPLE

In what's important to **THEM**, not just company goals

BE CREATIVE

Consider new and different types of activities

MAKE IT ACCESSIBLE

Schedule in a way that works for all shifts

3. BE CREATIVE

Manufacturers are problem-solvers by nature, so let your creative energy shine! Try an onsite "expo" where different departments demo what they do, a mini Maker Fair to show off personal projects or a fun "What I Make" photo wall featuring products your team works on. You don't need a huge budget, just some imagination and a willingness to try something new.

4. MAKE IT ACCESSIBLE TO ALL SHIFTS

If your company runs on multiple shifts, don't forget to include everyone. Holding an event at noon on a Thursday might work great for first shift, but it sends a message of exclusion to those working nights or weekends. Consider offering multiple time slots or planning something that runs for an entire day (or week) so employees can engage during their normal work hours. Timing isn't just logistics, it shows respect.

THE BOTTOM LINE:

A great Manufacturing Month event is less about perfection and more about participation. When you make it collaborative, doable, people-centered and creative from the start, you create more than just a celebration — you build culture, connection and pride in your workplace.

Make October more than just another month, make it a moment to celebrate the people who keep your machines humming and your business growing.

NTMA MEMBERS OPEN DOORS

for MFG Month



Production Manager Mike Medeiros poses with visiting students at MFG Day 2016.

**MFG
DAY
AT NEM:
12 YEARS &
COUNTING**

JAYME FONTES, OFFICE ASSISTANT AND MEGAN RILEY, HR GENERALIST, NEM

North Easton Machine is a CNC turning and milling company that has been in operation for over 60 years. We are an ISO 9001:2015 certified and ITAR registered contract manufacturer utilizing the latest CNC Swiss, CNC Lathe and CNC Milling machines for superior speed, precision and versatility. NEM serves a variety of industries including defense, medical, aerospace, semiconductor/electronic and bio-medical/pharmaceuticals.

North Easton Machine has hosted tours for MFG Day since 2013. We have provided tours to vocational & traditional school students, local legislators, friends and family members of staff and locals within the town of Easton, Massachusetts.

Nearly 2000 visitors have toured our facilities over the last 12 years. Tours are designed to follow the lifecycle of a part as it is manufactured — starting from receiving material in the loading dock all the way to finishing and shipping out to customers. In addition to the manufacturing process, we showcase the final applications of components we make and have had customers visit in the past to explain how our work contributes to a finished and functional product. We look forward to continuing to open our doors and share the importance of manufacturing with our community, hoping to inspire the next generation of workers in STEAM industries.

BOSTON CENTERLESS PREPARES FOR HIGH SCHOOL VISITORS

STEVE TAMASI, CEO, BOSTON CENTERLESS

Boston Centerless is an industry leader in the supply of precision ground bar materials for close tolerance machining applications. The company has over 120 employees at its Woburn, Massachusetts facility. Some of the fastest growing companies in the world depend on bar materials from Boston Centerless to manufacture medical instruments and implants, shafts for high speed electric motors and high pressure aerospace valves. We want to encourage high school students to consider a career in manufacturing and

embrace this great industry.

The first week in October, our team will host a group of students from Reading High School to tour our facilities and learn more about the importance of manufacturing and the excellent career opportunities that are available in the field. The tour will showcase the important, highly-skilled jobs available in manufacturing and promote the pursuit of skills that can lead to fulfilling employment for qualified candidates.





MAJOR TOOL MAKES STATEWIDE IMPACT

NICOLE WETZLER, EXECUTIVE ASSISTANT TO THE PRESIDENT AND COO, MAJOR TOOL AND MACHINE

As a leading contract manufacturer with a growing workforce, Major Tool and Machine recognizes the importance of career exploration at the high school age, which is why we annually host Indiana's largest Manufacturing Day event to educate and attract the next generation of top talent.

We began hosting MFG Day at our Indianapolis, Indiana campus in 2017, taking a brief pause during COVID and then reopening our doors in 2023. Traditionally, this event is held on the first Friday in October to celebrate and honor National Manufacturing Day, but we've since moved our event to two days in February to accommodate feedback we heard from schools regarding the busyness of the October timeframe.

Over these two days we invite students and educators to engage with our team, other local manufacturers and higher education organizations. They tour our 650,000-square-foot campus, which includes our two on-site training labs — a welding lab and a machining lab — and learn about the endless opportunities this lucrative industry has to offer. At our 2024 event, students explored a mobile STEM trailer where they were exposed to a variety of STEM-related technologies. We also encourage all exhibitors to provide hands-on activities and learning opportunities to capture

students' attention and offer a more tangible experience. These included laser inspection demos, virtual reality technology, weld simulators, robots, NASA astronauts and more!

Our 2025 MFG Day event boasted 700 students and educators from across the state and 23 exhibitor booths (local manufacturers and higher-education organizations) and included 88 tours around our campus. In addition, more than 50 volunteers helped engage and educate students, navigate bus traffic, manage registration and more. We see a great deal of enthusiasm among the people who participate, so we are always looking for ways to enhance and grow our outreach to reach even more schools and students who may not know what possibilities await within this industry.

Our focus on industry growth and our commitment to students' career awareness and readiness demonstrates the value we see in the next generation making informed career decisions. It fosters self-discovery and supports the alignment of their education to their goals. Through our continued participation, we not only contribute to the personal and educational growth of Indiana's youth but also impact our state's economy.

It's NOT TOO LATE
TO PLAN
YOUR 2025 EVENT.

- DETERMINE YOUR EVENT TYPE
- CONNECT WITH LOCAL PARTNERS
- REGISTER YOUR EVENT
- CREATE A PLAN
- INVITE YOUR COMMUNITY
- GET THE WORD OUT

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CHRIS FLEMMING, PRESIDENT, MANN MADE INDUSTRIES

The North Texas (NTX) NTMA Chapter has teamed up with the Machining and Manufacturing Program at Lincoln Tech in Grand Prairie, Texas again for our third annual MFG Day Expo. This event is an opportunity for the public to see what machining is all about and the opportunities the industry creates. It is also an opportunity for manufacturing companies to see what this program has to offer. The North Texas MFG Day Expo includes more than 40 supporters of precision machining. We have vendors of all sorts. This includes machine tool distributors, cutting tool reps and distributors, repair service providers, software companies, 3D printing and many administrative and support companies for the precision machining trade. Current machining students and other students of Lincoln Tech programs will be a big part of the day. There will be live machine demos, lectures and roundtables. The expo is scheduled to run on Thursday, Oct. 2, 2025 from 9a.m. to 3p.m. including a true Tex-A-Que BBQ lunch free of charge.



This event was developed to assist our NTX NTMA members in the Dallas-Fort Worth area. Many of the members are smaller shops that do not have the time to open their doors for public tours on MFG Day. The event offers a chance to connect with students, the public and those who support precision manufacturing. Additionally, the expo serves as a tool for shops to build their supply chain or find assistance from industry experts. MFG Day is a nationwide initiative to educate the public about manufacturing and show support for the industry.

At first glance, many look at this as an opportunity to learn about becoming a CNC machine operator. What they miss is that almost everyone at this event started at the same spot, but now do something different ranging from shop foreman to shop owner. Of course, on the support side there is a whole other world of opportunities such as sales, technical support, estimating and administrative positions. It typically takes five to ten years of dedication to the trade, but when you have that experience you can basically write your own path forward... and for dedicated professionals, that can include a six-figure annual salary.





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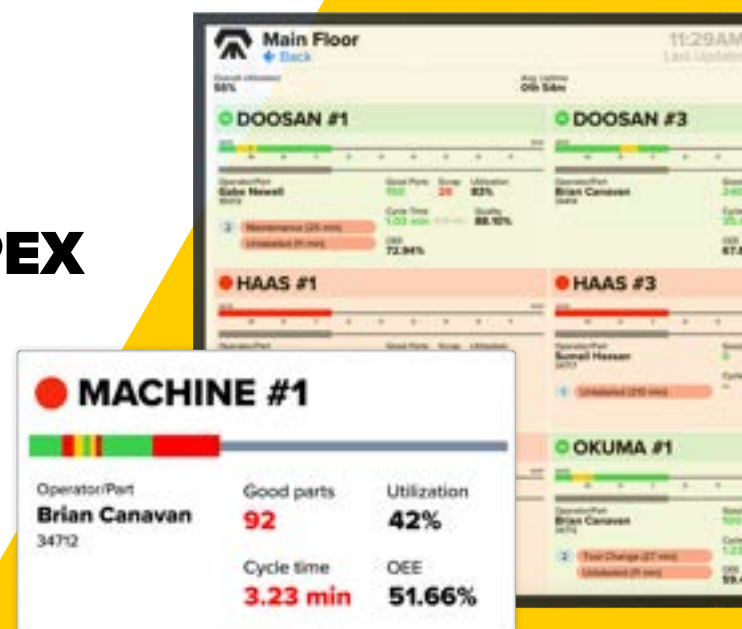


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2026 NTMA EVENTS CALENDAR

Please contact Kristen Hrusch, our Events Manager
for more information and to register:

Kristen Hrusch - Khrusch@ntma.org 216.264.2845
or visit www.ntma.org/upcoming-events

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* Events Subject to Change*

**2026 CHAPTER
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**EMERGING
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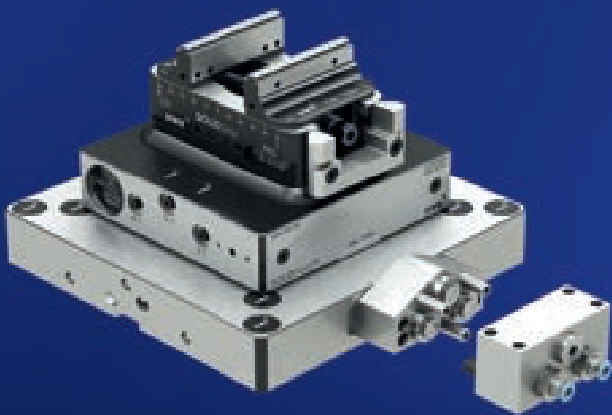
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LEADERSHIP LESSONS IN THE SHADOW OF GETTYSBURG

CACEY OBERMARK, OFFICE MANAGER & OPERATIONS LEAD, LINMARK MACHINE PRODUCTS

This was the event that drew me into participating in another of the NTMA's Emerging Leaders Cohorts. Billed as on-the-battlefield leadership training with two retired military generals, I envisioned (and honestly looked forward to) hard, physical challenges with strict, drill-sergeant-style direction. Instead, we lodged at a hotel with a pool, enjoyed fireside cocktails at a cozy Pennsylvania countryside cabin and toured the National Military Park via air-conditioned van — not quite the experience the Union and Confederate soldiers endured many years ago.

As the trip approached, my usual doubt crept in: "Why did I sign up for this?" and "I don't have time to interrupt my schedule for this." Plus, they expect me to research some guy from 160 years ago and watch a three-hour movie? But travel has a way of always outshining my frustrations, so I found a podcast, watched as much of the movie as I could and researched Brigadier General Henry Jackson Hunt, my assigned leader. I arrived...prepared enough.

Through a series of stops along the battle timeline at Gettysburg, we discussed the events, commanders and decisions — or indecisions — that shaped the fates of both armies. Each participant researched a historical figure and at that figure's key battlefield location, shared their findings with the group. It was part history, part leadership lab.

At one of our last stops, we walked the path of Pickett's Charge — a mile-long march across completely open terrain. It was one of the most humbling and connecting moments of my time at Gettysburg. I could clearly envision the endless brigades of soldiers advancing under relentless Union artillery and rifle fire. The courage of these men is awe-inspiring.

Our guides, Retired U.S. Air Force fighter pilot, Steve Gray and Retired Air Force General and pilot, Tim Gibson, connected the command dilemmas at Gettysburg to challenges we face as leaders today. Discussions were had on topics from single points of failure, authority AND responsibility to organizational structure and communication: clarity vs. confusion.

LEADERSHIP LESSONS FROM GETTYSBURG

1. Clarity Beats Confusion: In battle — and in business — unclear communication can be costly. Leaders must ensure that every directive is understood by the right people at the right time.
2. Authority Comes with Responsibility: Decision-making power isn't just about control; it comes with the weight of ownership for the outcome, good or bad.

3. Avoid Single Points of Failure: Whether it's a key person, a process or a piece of equipment, putting all your resources in one place increases risk. Build systems with flexibility and redundancy.

Looking back, Gettysburg was our outdoor conference room and its history the catalyst for our leadership discussion, which was the real takeaway. After all, as Abraham Lincoln stated we are the "generations that know us not" yet we came "to see where and by whom great things were suffered and done for them." Steve and Tim are phenomenal facilitators who had everyone participating in conversation at each location. The perspective each member of our cohort brought and willingly shared was invaluable. I left with an education in American history, a newfound understanding and respect of what Gettysburg meant for the United States and a stronger connection to the remarkable humans in my cohort.

In conclusion, I am so grateful that I stepped away from my daily routine for these three days. The insights and perspectives I gained simply couldn't have been replicated in any seminar or conference room. If you have even slightly considered enrolling in the NTMA's cohort training options — JUST DO IT. The relationships gained are invaluable. The camaraderie is worth every penny, and I'm truly grateful to work for a company like Linmark Machine Products that encourages its leaders to participate in sessions like this.



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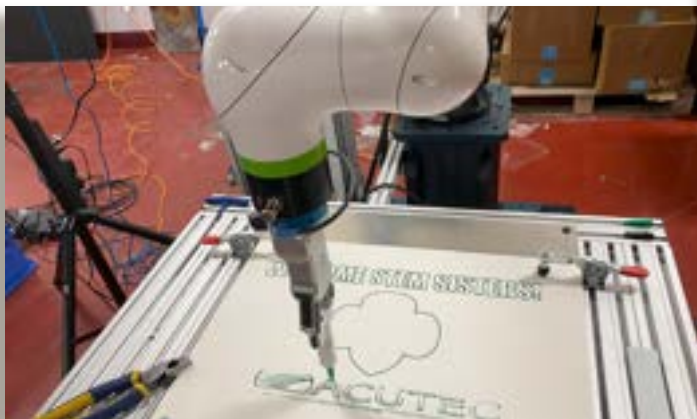
ONE MEMBER'S EVENTS FOR SHAPING THE FUTURE WORKFORCE

SANDIE WHEELER, COMMUNICATIONS SPECIALIST, ACUTEC PRECISION AEROSPACE, INC.

Acutec Precision Aerospace is igniting a new wave of excitement for the future of skilled trades, where innovation meets opportunity and young minds shape what comes next. As technology transforms manufacturing, Acutec is championing immersive programs that prepare tomorrow's workforce to not just participate in the trade but to redefine it. Through experiences that blend creativity, critical thinking and hands-on engagement, Acutec is turning interest into inspiration and potential into purpose. Here are a few ways we're facilitating it.

TRY A TRADE

This highly anticipated annual event invites students and young adults to explore the trades in a vibrant, interactive environment. Participants tour Acutec's advanced facility, engage with cutting-edge equipment and create a custom part they can take home. The experience also includes networking with seasoned professionals, a Q&A session and a complimentary lunch that fosters community engagement.



GIRL SCOUT DAY AT ACUTEC

Designed to empower young girls through STEM, this program offers Girl Scouts the chance to earn robotics badges while learning how robotics is revolutionizing the aerospace industry. Attendees build basic robots, explore engineering principles and take a guided tour of Acutec's innovative facility, demonstrating that science and creativity go hand in hand.



ASCEND INTERNSHIP PROGRAM

With paid internships available across departments like engineering, sales, operations and more, ASCEND gives students a runway to launch their careers in aerospace. Interns work in small, supportive teams, develop transferable skills and help produce flight-critical components for military and commercial aircraft. Many participants find a permanent place within the organization after graduation.

MANUFACTURING DAY AT ACUTEC

This open house is an energetic celebration of aerospace manufacturing. Guests walk the "red floors" of the facility and dive into interactive demonstrations, expert talks and family-friendly activities. Whether you're a curious child or a future engineer, this event showcases the ingenuity shaping Meadville, Pennsylvania's manufacturing future.



By fostering education, access and engagement, Acutec is helping young people see skilled trades not as old-fashioned jobs, but as bold, visionary careers.



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CHAPTER CHECK-IN

2025 CTMA/PMA ANNUAL GOLF TOURNAMENT

The Connecticut chapter partnered with PMA Southern New England in July for their annual joint golf tournament at Tunxis Plantation Country Club in Farmington, CT.

The two associations welcomed a total of 234 golfers on a perfect summer day. One lucky player even had a hole in one! Although it wasn't on the designated hole with the \$5,000 cash prize, the clubhouse did provide the player a round of golf and other swag. A putting contest, longest drive and closest to the pin offered other ways to win prizes that day.

The Chapters' proceeds enable them to offer year-round programs and networking opportunities to help member companies be more competitive and increase profitability.

This year saw the highest total of sponsorships ever sold by the Chapter. "PMA does such an incredible job bringing in both players and sponsors each year. We wanted to be a good partner and match their effort to ensure the success of the tournament," said CTMA Board President Kevin Gregoire. "I'm very proud of how hard everyone worked to get such great results in the increased number of players and sponsors."

New for this year was a drone drop. Katie Barry, the PMA golf committee chair, came up with the idea to have something fun on the course for the golfers. The drone would fly over certain holes throughout the day and drop envelopes containing gift cards and other prizes.

A great time was had by all, and the Connecticut Chapter is looking forward to collaborating with PMA Southern New England again in the future.



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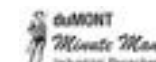
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