<table>
<thead>
<tr>
<th>Grant Name</th>
<th>Source</th>
<th>Description</th>
<th>State Department</th>
<th>Funding</th>
<th>Deadlines</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Quick Response Training</td>
<td><a href="https://careersourceflorida.com/qrt/">https://careersourceflorida.com/qrt/</a></td>
<td>CareerSource Florida is the statewide workforce policy and investment board. Its partners include the Department of Economic Opportunity, 24 local workforce development boards and 100 career centers throughout Florida. Together, it helps connect businesses with the talented workforce and training needed to succeed and grow. Available only to new and expanding companies in Florida’s booming business market. Quick Response Training provides funds to create specialized training specifically for your high-skill industry. Grants valued up to half a million dollars are available on a first-come, first-served basis. A business pays for pre-approved, direct training-related costs and is reimbursed by CareerSource Florida, through the fiscal agent, upon submission of required documentation.</td>
<td>CareerSource Florida</td>
<td>N/A</td>
<td>New Applications will be accepted starting on July 1, 2021</td>
<td>Previous years suggest the agency sometimes offer apprenticeship grants separate from the two above. Interested organizations within Florida can sign up on this page to receive emails whenever a new opportunity becomes available.</td>
</tr>
<tr>
<td>Incumbent Worker Training</td>
<td><a href="https://careersourceflorida.com/training-grant/">https://careersourceflorida.com/training-grant/</a></td>
<td>CareerSource Florida contracts with companies, organizations and local workforce development boards to optimize efforts to connect businesses with qualified, skilled talent and Floridians with employment and career development opportunities. Contracting opportunities through requests for proposals (RFPs), invitations to negotiate (ITNs) and grant solicitations are posted here. CareerSource Florida offers a wide range of training opportunities to job seekers including: On-the-Job Training program – for the job seeker interested in earning while they are learning; Occupational skills training – for the job seeker who is ready to return to the classroom to prepare for an in-demand occupation and career; Internships – for the recent graduate struggling to get that first position in their new field of study.</td>
<td>CareerSource Florida</td>
<td>N/A</td>
<td></td>
<td>Previous years suggest the agency sometimes offer apprenticeship grants separate from the two above. Interested organizations within Florida can sign up on this page to receive emails whenever a new opportunity becomes available.</td>
</tr>
<tr>
<td>Miscellaneous RFPs, ITNs, and Grant Opportunities</td>
<td><a href="https://careersourceflorida.com/about-us/contracting-and-grants/">https://careersourceflorida.com/about-us/contracting-and-grants/</a></td>
<td>Our nationally recognized Florida Flex training grants strengthen businesses across many industries. These business-driven, flexible job training grants help Florida companies of all sizes compete and grow by keeping employees at the top of their game. Businesses must fill out application to see what grants are available.</td>
<td>CareerSource Florida</td>
<td>N/A</td>
<td></td>
<td>Previous years suggest the agency sometimes offer apprenticeship grants separate from the two above. Interested organizations within Florida can sign up on this page to receive emails whenever a new opportunity becomes available.</td>
</tr>
<tr>
<td>Florida Flex Grants</td>
<td><a href="https://careersourceflorida.com/business-services/training-grants/">https://careersourceflorida.com/business-services/training-grants/</a></td>
<td>CareerSource Southwest Florida offers an array of training opportunities to job seekers including: On-the-Job Training program – for the job seeker interested in earning while they are learning; Occupational skills training – for the job seeker who is ready to return to the classroom to prepare for an in-demand occupation and career; Internships – for the recent graduate struggling to get that first position in their new field of study.</td>
<td>CareerSource Florida</td>
<td>N/A</td>
<td></td>
<td>Previous years suggest the agency sometimes offer apprenticeship grants separate from the two above. Interested organizations within Florida can sign up on this page to receive emails whenever a new opportunity becomes available.</td>
</tr>
<tr>
<td>Training Opportunities</td>
<td><a href="https://careersoutheastflorida.com/training-opportunities/">https://careersoutheastflorida.com/training-opportunities/</a></td>
<td>The Florida Job Growth Grant Fund is an economic development program designed to promote public infrastructure and workforce training across the state. Proposals are reviewed by the Florida Department of Economic Opportunity (DEO) and Enterprise Florida, Inc. (EFi) and chosen by the Governor to meet the demand for workforce or infrastructure needs in the community they are awarded to.</td>
<td>CareerSource Southwest Florida</td>
<td>N/A</td>
<td></td>
<td>In 2019-20, the agency will be able to provide $40 million for projects that focus on rapidly developing a highly-skilled workforce and on infrastructure initiatives that attract businesses, create jobs and promote economic growth.</td>
</tr>
<tr>
<td>Workforce Training Grants</td>
<td><a href="http://floridajobs.org/jobgrowth/">http://floridajobs.org/jobgrowth/</a></td>
<td>Florida Department of Economic Opportunity</td>
<td>Florida Department of Economic Opportunity</td>
<td>N/A</td>
<td></td>
<td><a href="http://floridajobs.org/jobgrowth/florida-job-growth-grant-">http://floridajobs.org/jobgrowth/florida-job-growth-grant-</a> proposals</td>
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</table>
In the Fall 2017, the Conn Memorial Foundation fine-tuned its philanthropic focus and now has a "By Invitation Only" process for submitting Letters of Inquiry. If your organization is a 501c3 located in Hillsborough County, Florida, and has a program focused on educational achievement and aligned with a school serving students in low-income neighborhoods, and you wish to be considered, call Beth Doyle, Grant Director, 727-385-9706, to discuss BEFORE submitting any inquiry. This is in order to save potential applicants' time and energy. A verbal invitation to submit a Letter of Inquiry will be extended if the program meets certain criteria and there is funding available.

City of Tampa Grants
https://www.tampagov.net/grants

This website is for anyone interested in obtaining local, state, federal or private philanthropic grants. Whether you are an experienced grant professional or new to grants, this site can provide the resources you need to succeed in locating grant opportunities.

Research and Development Tax Credit

Florida provides a corporate income tax credit for eligible businesses for certain qualified research expenses. The Florida Corporate Income Tax Credit is contingent, in part, on the eligible business having received the federal research and development tax credit. Taxpayers will be able to apply to the Florida Department of Revenue (DOR) for an allocation of the Florida Research and Development Credit beginning on March 20, 2020. Applicants will be required to include a letter from DEO certifying the applicant is an eligible target industry business when submitting an Application for Allocation of Credit with DOR.

Florida Department of Economic Opportunity
N/A

DEO must receive this certification request form before 5:00 pm (Eastern Standard Time) on Friday, February 28, 2020.
FIRST APPLICATION DEADLINE FOR DOR March 26, 2020.
SECOND APPLICATION DEADLINE FOR DOR March 26, 2021.
THIRD APPLICATION DEADLINE FOR DOR March 26, 2022.

Work Opportunity Tax Credit
http://www.floridajobs.org/wotc

The Work Opportunity Tax Credit (WOTC) is a Federal tax credit available to employers for hiring individuals from certain targeted groups who have consistently faced significant barriers to employment. The Qualified Target Industry Tax Refund incentive is available for companies that create high wage jobs in targeted high value-added industries. This incentive includes refunds on corporate income, sales, ad valorem, intangible personal property, insurance premium, and certain other taxes. Pre-approved applicants who create jobs in Florida receive tax refunds of $3,000 per net new Florida full-time equivalent job created; $6,000 in a Rural Community (county).

Florida Department of Economic Opportunity


Qualified Urban Areas

The Urban Job Tax Credit Program offers an incentive for eligible businesses located within one of the 13 designated urban areas to create new jobs. The credit ranges from $500 to $2,000 per qualified job and can be taken against either the Florida Corporate Income Tax or the Florida Sales and Use Tax. The credit can only be taken against one of these two taxes. These tax credits are provided to encourage meaningful employment opportunities that will improve the quality of life of those employed and to encourage economic expansion of new and existing businesses in rural areas of Florida.

Florida Department of Economic Opportunity
Qualified Urban Areas

Qualified Rural Areas

The Rural Job Tax Credit Program offers an incentive for eligible businesses located within one of 36 designated Qualified Rural Areas to create new jobs. The tax credit ranges from $1,000 to $1,500 per qualified employee and can be taken against either the Florida Corporate Income Tax or the Florida Sales and Use Tax. The credit can only be taken against one of these two taxes. These tax credits are provided to encourage meaningful employment opportunities that will improve the quality of life of those employed and to encourage economic expansion of new and existing businesses in rural areas of Florida.

Florida Department of Economic Opportunity
Qualified Rural Areas