



**The Boston Tooling and Machining Association, Inc.
&
Yarde Metals, Inc.**

Cordially invite BTMA members and friends to

A Facility Tour & Presentations

featuring Metal Markets “Intelligence” at Yarde’s

Pelham NH Distribution Center

On Tuesday, December 9th, 5:30 PM

**Yarde Metals Inc.
One Yarde Drive
Pelham, NH 03076
800-376-2011
www.yarde.com**



Meeting Details

5:30 — 6:45 PM

**Registration
Networking
Facility Tours**

6:45— 8:00 PM

**Welcome
Dinner Buffet
by Nancy’s Catering
Association Business**

8:00 — 8:45 PM

Market Presentations

Dinner cost per person

**\$35 - members
\$45 - nonmembers**

**Please complete and
return the reservation
form on the
following page.**

**RSVPs must be
received
NO LATER THAN
Thursday, December 4**

Questions?
Contact Cindy @
978-373-8073 or
cindy@bostontooling.org

BTMA is pleased to bring you our December 9th meeting co-hosted by Yarde Metals Inc. We think this meeting will provide you with an excellent opportunity to tour a first rate metals distribution and processing center, You’ll also hear, first hand, what is happening in the marketplace from Yarde Metals Market Managers. The information you’ll be receiving will be both timely and critically important to your business.

Mr. Tom Schittina, Stainless Steel Bar Product Manager and Mr. Todd Massie, Aluminum Plate & Sheet Products Manager will be explaining what they see in their respective markets. These markets are currently very volatile, due in part to domestic mill bankruptcies and closures, surcharges, foreign competition and recent increased demand. You don’t want to miss what Tom and Todd have to say. Be sure to bring your questions and concerns.




Yarde Metals is a multi-inventory metals company with annual sales topping \$160 million. The company was founded in 1976 by Craig Yarde. A new 550, 000 sq. foot corporate facility was opened in Southington, CT in 2003. This facility houses over 28 million pounds of inventory and is the supply hub to Yarde’s system of branch warehouses and processing locations in in New Hampshire, New Jersey, New York, Ohio, Pennsylvania and North Carolina. Yarde Metals specializes in Aluminum, Stainless, Carbon Steel, Copper and Brass in a wide range of odd and hard to find sizes. System-wide, 500 associates work together to process and ship over 1800 total items per day shipped on a fleet of 65 trucks.

Yarde Metals Pelham, NH 40,000 sq. ft. branch location was opened in 2001. It currently houses 3 million pounds of inventory and ships over 200 line items from local inventory daily supported by additional items shipped every day on shuttle trucks from the Connecticut hub. The Pelham plant operates 2 aluminum plate Metal Saws and 3 Amada bar saws. Yarde Pelham employs forty associates of which seven are inside salespeople.



Doors for our meeting will open at 5:30 PM. Tours will be conducted until approx. 6:45 PM. We’ll break for a Welcome by Yarde Metals and a dinner buffet, featuring Nancy’s Catering of North Andover. Association business and member recognition will be conducted prior the Market Manager’s presentations. Our raffle for the meeting will feature 2 tickets to a Boston Bruins Hockey game, donated by Yarde Metals.

Hope to see you there!



Tuesday, December 9, 2003

***MEETING & TOUR @
YARDE METALS, PELHAM***

Please make reservations for the following individuals from:

COMPANY:

PHONE:

FAX:

EMAIL:

NAME:

Directions to the Yarde Pelham Distribution Center will be emailed or faxed to all registrants, prior to the meeting.

*Please RSVP by faxing to 978-373-8073 or emailing to cindy@bostontooling.org
No later than December 4th.*

BTMA NO Show/Cancellation Policy: An attendance guarantee is given to the catering dept. at the close of the day on the RSVP date noted above. Cancellations made after that date will be accepted only if we can fill your seat with late reservations. Otherwise, you will be billed for the cost of the meeting. Cancellations will not be accepted the day of the meeting and No Shows will be billed.